



Our expertise

Advising the fibre optic industry

We are the UK's leading adviser to the operators of fibre optic networks and provide advice to the majority of the market.

The issue of business rates for fibre optic networks continues to be a battleground. Over the years we have fought many points of principle on behalf of the operators against a Valuation Office Agency which has frequently had an inflated view of values and struggled to keep up with changing technologies.

The advent of Fibre to the Home (FTTH) and Fibre to the Cabinet (FTTC) is a source of contention and business risk for younger organisations, while legacy network architecture inherited from mergers is a challenge among the more established operators. We continue to fight on behalf of operators some 25 years after the birth of the industry.

Our advice extends far beyond business rates: we advise operators regarding the cost of wayleaves for running their cables on land they don't own. We're well versed in preparing and presenting cases for third party determination.

If you'd like to know more about what our Telecoms team can do for you, please contact:

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